

Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 08040 181316Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----057332 181325Z /41

P 181314Z APR 78
FM AMEMBASSY MOSCOW
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 0586
AMEMBASSY VIENNA

UNCLAS MOSCOW 08040

USDOC FOR BEWT/TPD/BILECKY

E.O. 11652: N/A
TAGS: BEXP, UR
SUBJECT: GEOTEKNIKA '78, S/ME

1. IN ORDER TO DISPLAY THEIR NEW SYSTEM ONE (AND ACCESSORIES) AT ABOVE S/ME, IBM HAS ASKED WHETHER IT WOULD BE POSSIBLE, SINCE RECRUITMENT HAS BEEN CONCLUDED, TO PURCHASE ADDITIONAL "BOOTH".
2. PENDING CONCURRENCE OF BEWT/TPD, WE HAVE GIVEN PRELIMINARY APPROVAL FOR ADDITIONAL SPACE FOR FOLLOWING REASONS: (A) RECRUITMENT HAS CLOSED, (B) SHOW CONSISTS OF ONLY SEVEN PARTICIPANTS, (C) IBM IS CERTAINLY A "BELL-COW" WITH OR WITHOUT SYSTEM TO DISPLAY, BUT WILL DRAW A LARGER AUDIENCE WITH THE EQUIPMENT THUS BENEFITTING ALL COMPANIES.
3. SINCE, IN EFFECT, WE SELL "PARTICIPATION" AND NOT "SPACE" (ALTHOUGH SPACE CAN BE LIMITING FACTOR WHEN RECRUITING 8-10 FIRMS), WE WOULD APPRECIATE BEWT/TPD GUIDANCE ON WHETHER OR NOT IBM SHOULD SIGN TWO PA'S, INCREASE THE CHARGE ON ONE PA OR NOT INCREASE AT ALL.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MOSCOW 08040 181316Z

4. PLEASE ADVISE ASAP AS IBM IS BEGINNING TO PREPARE SHIPMENT. TOON

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 apr 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MOSCOW08040
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780165-0878
Format: TEL
From: MOSCOW
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780445/aaaabmda.tel
Line Count: 57
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 199107ac-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: ONLY
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2934121
Secure: OPEN
Status: NATIVE
Subject: GEOTEKHNKA \78, S/ME
TAGS: BEXP, UR
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/199107ac-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014